

T: 787.766.7000 • F: 787.766.7001



#### **Practice Areas**

#### Corporate

Banking & Financial Services Regulation Commercial Lending & Corporate Finance

Corporate Governance & Fiduciary Duties Emerging & Start-Up Companies Mergers & Acquisitions Private Equity & Securities

#### Education

Columbia University School of Law, L.L.M., Harlan Fiske Stone Scholar, 2003 University of Puerto Rico School of Law, J.D., cum laude, 1998

Villanova University, B.S. in Finance with honors, 1995

### **Bar Admissions**

Commonwealth of Puerto Rico State of New York

# Fernando J. Rovira-Rullán

# Capital Member

Chair, Corporate

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frovira@ferraiuoli.com

Fernando J. Rovira-Rullán is a Capital Member of Ferraiuoli and Chair of its Corporate Department. His principal areas of practice include mergers and acquisitions with extensive local and cross border experience, private equity, corporate, governance and fiduciary duties law, emerging and start-up companies, commercial lending, complex contracts and intellectual property law.

He currently serves as adjunct professor at the University of Puerto Rico School of Law where for more than fifteen years he has offered advanced legal courses such as Mergers and Acquisitions and Corporate Law.

Fernando joined Ferraiuoli after having served as Senior Vice President and Deputy General Counsel of a publicly traded financial institution. He started his career in the 1990s as a corporate attorney at another of Puerto Rico's full service corporate law firms.

#### **Representative Cases or Transactions**

- Acted as local M&A Counsel in the structuring and closing of the franchise rights and existing local retail operations of one of the world's leading specialized coffee brands.
- Acted as local M&A counsel to a principal upstream gasoline wholesaler brand in the acquisition of a competitor's Puerto Rico and USVI operations.
- Acted as local counsel to a leading global pharmaceutical company in its joint venture with another global pharmaceutical company for the manufacturing, sale and distribution of brand name consumer over the counter products.
- Represented a leading global private equity fund in the due diligence,
  bid process, negotiation and closing of a Loan Portfolio and Real Estate

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## Fernando J. Rovira-Rullán | Capital Member

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Purchase Agreement whereby said fund acquired a commercial real estate loan and REO portfolio from one of Puerto Rico's local banks.

- Represented a client in its acquisition of all the outstanding shares of a renowned Puerto Rico rum distillery.
- Served as local counsel in the sale of the intellectual property related portfolio related to the s ports medicine product line of a global medical device manufacturer.

#### **Publications**

- The International Comparative Legal Guides to Corporate Governance, Puerto Rico Chapter, (2014 and 2015 Editions) published by the Global Legal Group Ltd (UK)
- Chambers Legal Practice Guide to Corporate M&A, Puerto Rico Chapter, (2014 Edition) published by Chambers
  & Partners
- Practical Law Global Guide to Private Mergers and Acquisitions, Puerto Rico Chapter, (2015-16 Edition) published by Thomson Reuters
- The International Comparative Legal Guides to Mergers & Acquisitions, Puerto Rico Chapter (2014 and 2015 Editions) published by the Global Legal Group Ltd (UK)

#### **Speaking Engagements**

- Entrepreneurship Summit Business Structures. Puerto Rico Convention Center. Puerto Rico, December 4, 2015
- H3 Conference How to Avoid Founding Dilemmas. Caribe Hilton. Puerto Rico, November 20, 2015
- Association for Financial Professionals Family Business Succession Planning. Caribe Hilton. Puerto Rico, October 16, 2015
- Puerto Rico Investment Summit Private Equity Funds and Other Investment Vehicles, Puerto Rico Convention Center, May 18 and 19, 2015.
- H3 Conference Founder's Equity Dilemmas. Caribe Hilton. Puerto Rico, November 23, 2014.
- H3 Conference Which Entity is Right for You, Caribe Hilton, Puerto Rico, November 23, 2014.

#### **Affiliations**

- Puerto Rico Bar Association
- New York Bar Association
- American Bar Association

#### **Professional Recognition**

• Since 2010, Fernando been rated by Chambers & Partners in its Global and Latin America editions as a Leader in

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# Fernando J. Rovira-Rullán | Capital Member

#### (Continued)

Corporate and Commercial areas of practice. In Chambers 2015 Global Guide, he was hailed as "both a world-class businessperson and a world-class lawyer."

• Since 2013, Best Lawyers® International, an organization with a Board of Advisors comprised of leaders from the world's leading law firms and General Counsel of Fortune 500 and Global 500 companies, recognized Fernando as a Best Lawyer® in Corporate and M&A Law.