T: 787.766.7000 · F: 787.766.7001



María del Rosario (Chary) Fernández-Ginorio

Senior Member

Direct Dial: (787) 777-1358 Fax: (787) 766-7001

Email: mfernandez@ferraiuoli.com

Practice Areas Commercial Real Estate & Notarial Practice

Commercial Leasing & Retail
Conservation & Renewable Resources
Construction
Foreclosure & Commercial Collections

Real Estate Acquisitions & Sales
Real Estate Asset Recovery and
Disposition

Corporate

Mergers & Acquisitions

Education

Interamerican University of Puerto Rico School of Law, J.D., 2004

American University, B.A. in Public Communication, 2001

Bar Admissions

Commonwealth of Puerto Rico United States District Court for the District of Puerto Rico (INACTIVE) United States Supreme Court

Affiliations

Puerto Rico Bar Association

María del Rosario (Chary) Fernández-Ginorio is a Senior Member of Ferraiuoli and the Vice-Chair of the firm's Corporate Practice Group.

Chary concentrates her practice in real estate matters, Mergers and Acquisition and transactional matters. She has extensive experience in the acquisition, disposition, development and operation of real property. Her practice involves counseling clients in real estate matters for diverse industries including shopping centers, tourism developments and industrial sites.

She has developed extensive experience in drafting and negotiating commercial and retail leases, representing both landlords and tenants. Moreover, Chary assists clients managing and understanding the scope of said relationships.

By the time she joined Ferraiuoli in 2009, Chary had developed an extensive practice in commercial litigation, construction and labor law. Her litigation experience provided her with a strong base for her transactional skills. She had, and still has, a no nonsense approach when pushing to close a transaction. Chary served as President (2017-2019) and Vice President (2015-2017) of the Make-A-Wish Puerto Rico Board of Directors.

Get to know Chary

Why Ferraiuoli?

The firm is vibrant with energy created by a mix of young and experienced professionals that have a hard-nosed, hard work approach to handling transactions and matters. This has made my learning and work experience much more exciting since the breadth of knowledge of the applicable law is supplemented by a vigorous, no nonsense approach to legal issues. I feel clients perceive this energy and are drawn to it.

Why do your clients come to you?

I have gained experience in handling complex transactions for both corporate and individual clients. My breadth of knowledge has benefitted from my early experience in handling litigation matters which eventually dove-tailed into my real estate/corporate practice. I believe clients appreciate this when I provide advice on legal queries. Moreover, clients have commented positively on my "hands on" approach to their matters tempered by sound legal advice.

What do you find most rewarding?

Fast-paced, legally challenging transactions are my favorites. Even though the time constraints coupled with complex legal issues can create a stressful environment, I am drawn to it and feel comfortable with such work. I believe clients and other members in the firm perceive this and seek me out regularly for such transactions. That being said, I do enjoy other types of work since it provides a continuous source of professional growth.

For instance, the economic challenges in this market brings legal work where clients often have an approach to business transactions that differ from the course of business in a more stable marketplace creating new challenges. Moreover, many out-of-state are establishing new operations in the island and besides being their legal advisors, we are their business partners and advisors in, literally, navigating this new territory. Likewise, many local clients seek to establish a presence in markets outside Puerto Rico and usually want by their side a trusted legal advisor. I have assisted some clients in such endeavors and the experience has been very gratifying.

Publications

- International Comparative Legal Guide to Real Estate 2016 (Puerto Rico), with Eduardo Tamargo-Motroni, published by Global Legal Group Ltd., London.
- International Comparative Legal Guide to Real Estate Tax 2015 (Puerto Rico), with Eduardo Tamargo-Motroni, published by Global Legal Group Ltd., London.